

Organics Recycling · Strategy · Market Development · Compliance

25+	537	6
Years Experience	Australian Councils	Service Streams

WHO WE ARE

Radicle Compost is an Australian organics recycling specialist with over 25 years of hands-on experience spanning facility design, process management, system supply, training and market development. We work with councils, waste operators and food processing businesses to solve the practical problems that prevent organic material from being composted and returned to productive use.

Our **market-pull methodology** — starting with what compost buyers will absorb and working backwards to the right infrastructure — sets us apart. We help clients avoid the **RFT trap**: locking into a contractor's infrastructure with no long-term asset and no competitive tension. Councils that work with us build something they own.

OUR POINT OF DIFFERENCE

Our Point of Difference	What It Means in Practice
Market-first methodology	We start with the compost market and work backwards to infrastructure. Most projects fail because they start with the bin and hope the market appears.
Avoiding the RFT trap	Councils that issue RFTs for green waste processing lock themselves into a contractor's infrastructure forever — no asset, no competitive tension. We help break that cycle.
25+ years field experience	Advice grounded in what actually works operationally. Multiple system types designed, commissioned and operated across Australia. No theory, no offshore templates.
Technology agnostic	The right system is determined by feedstock, site, scale and budget — not what we sell. We select and specify the right solution for each client.
Council co-ownership model	Councils own permanent infrastructure (grant-funded); investor funds redeployable equipment; RC holds IP and provides management. Councils build lasting assets — not just contracts.

OUR SERVICES

Needs Assessment & Strategic Concept	Project Coordination & Implementation
Feedstock and site analysis; options modelling across technology classes; strategic concept document for council presentation and grant applications.	End-to-end coordination of suppliers, contractors and specialists. Scheduling, milestone tracking, regulatory approvals, commissioning oversight and handover documentation.
Market Assessment & Offtake Strategy	Grant Application Support
Buyer identification, pricing strategy, supply agreement framework. We solve the offtake problem before infrastructure decisions are made.	Active intelligence on QLD GROW FOGO Fund (\$151M), Resource Recovery Boost (\$130M) and NSW/VIC programs. Application writing with full technical specifications and budget development.
Facility Design & System Supply	Operations Support & Staff Training
Full design from concept to procurement-ready documentation. Equipment specification, civil requirements, procurement support. Aerated floor systems typically under \$250k at regional council scale.	Site audits, process reviews, staff workshops. Builds lasting in-house capability and reduces dependency on individuals. Remote support available nationally.

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WHO WE WORK WITH

- Regional and local councils considering or operating organics
- Food processing and agricultural businesses with organic programs
- Councils under levy pressure seeking to divert organics waste streams
- Waste contractors and operators seeking from landfill
- Councils at pre-feasibility or grant application stage
- technical advisory expertise
- Investors and co-ownership
- Councils with existing facilities needing operational support
- State proponents for new infrastructure models
- and federal grant applicants requiring technical credentials

REFERENCE SITES

Site	Status
Peak Downs — Isaac Regional Council, QLD	Commissioning 2026. Food processing organics. AS4454 documentation in progress.
Swan Hill Rural City Council, VIC	System installed. Operations commencing 2026. Regional reference for VIC councils.

Both sites commissioning 2026. AS4454-compliant compost output targeted at agricultural and rehabilitation markets.

ENGAGEMENT MODELS & INDICATIVE PRICING

We engage on a fixed-fee, retainer or project basis. Initial conversations are obligation-free — we scope a specific need before any commitment is made.

Engagement	Indicative Fee (ex GST)
Site Assessment	\$3,000–\$8,000 fixed fee
Strategic Concept / Market Assessment	\$8,000–\$20,000 fixed fee
Project Coordination	\$2,500–\$6,000/month retainer
Grant Application Support	\$2,000–\$5,000/month or fixed per application
Operations & Market Development	\$1,500–\$3,000/month ongoing
Aerated Floor System Supply	Typically under \$250,000 capital

OUR APPROACH TO TECHNOLOGY

Radicle Compost is technology-agnostic. The right system is determined by feedstock, site, scale, budget and regulatory context — not by what we prefer to sell. We assess and recommend across all composting technology classes: static pile, turned windrow, aerated floor and in-vessel. Our preferred aerated floor approach uses standard commercial componentry — no proprietary lock-in, no complex maintenance dependency. The client's outcome drives the recommendation.

Ready to explore your options?

Contact Martin Tower for an obligation-free conversation about your organics challenge. Initial engagements are fixed-fee — no open-ended commitments.

support@radiclecompost.com.au

0412 780 364

radiclecompost.com.au

LinkedIn: linkedin.com/in/martintower